

PRODUCER LICENSING (P/C & L/H) ADVISORY BOARDS

Meeting Minutes

Meeting Date: June 15, 2021

Call to order: A joint meeting of the **Producer Licensing Life & Health Advisory Board** and the **Producer Licensing Property & Casualty Advisory Board** was held at the Maryland Insurance Administration on **June 15, 2021**. The meeting convened at **10:02 am** and was called to order by **Erica Bailey**.

Attendance was taken and MIA staff members were introduced. The covered topics and summaries are listed below.

Life/Health Advisory Board		
Last Name	First Name	Present (Yes/No)
Norris	Victor	No
Salamon	Stephen	Yes
Daniels	Timothy	No
Huber	Cynthia	No
Kafes	Edward	No
Riley	James	Yes
Tegeler	Harvey	Yes
Wilson	Venus	Yes
Richards	Megan	No

Property/Casualty Advisory Board		
Last Name	First Name	Present (Yes/No)
Demetriou	Ted	No
Kellner	Laura	No
Langford	Rebekah	Yes
Mattes	Peter	Yes
Micciche	John	No
Cropper	Reese	No
Barker	Blakeley	Yes
Cohen	Stephanie	No
Slavin	Scott	No
Ertel	Michael	No

Maryland Insurance Administration Staff Attendees:

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Kathleen A. Birrane Insurance Commissioner
Sheri Fanaroff, Associate Deputy Commissioner
Kory Boon, Chief of Staff
Erica Bailey, Assoc Commissioner of Compliance and Enforcement
Shelley Taylor- Barnes, Director of Producer Licensing
Lorelei Brillante, Supervisor of Customer Service / Education Analyst
David Zitterbart Chief Enforcement Officer, Title Unit Compliance and Enforcement,
Jeff Gross, Chief Enforcement Officer
Arice Cole, Licensing Specialist / Producer Advisory Board Liaison

Meeting Topics and Summaries

Opening Remarks
Erica Bailey, Associate Commissioner of Compliance and Enforcement Licensing opened the Producer Advisory Board Meeting and offered introductory remarks and introduced Commissioner Kathleen Birrane.
Erica Bailey introduced the administration's new Chief of Staff, Kory Boone and the new Associate Deputy Commissioner Sheri Fanaroff to the Producer Advisory Board. Kory Boone introduced himself and extended himself to the Maryland Insurance Administration and the Advisory Board for any assistance.
Commissioner Birrane highlighted some of strengths and professional background of Mr. Boone and Ms. Fanaroff. The Commissioner thanked the pair for attending the Producer Advisory Board meeting.

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Update Concerning One-Part Examination

Erica Bailey discussed the updates to the one- part examination. The administration has made the decision to convert from the two-part examination to the one-part examination.

Erica Bailey noted many concerns have been raised over time and the administration has carefully examined all possible outcomes of converting to the one-part examination.

The administration will covert to the one-part examination as early as October 2021. The content outlines and exam content will be reviewed in the near future.

Shelley Taylor-Barnes stated the administration is working very hard and all vendors and providers will be notified of the changes, and stated that there is a communication plan intact to properly disperse information.

Erica Bailey opened the floor for the board to offer comments and suggestions.

Producer Licensing Model Act- Lines Of Authority Name Change

Erica Bailey, discussed the implementation of three Lines of Authority changes in order to comply with the Producer Licensing Model Act (PLMA) line of authority names. Effective October 2021 an update will be made to the following Lines of Authorities:

1. Variable Life and Variable Annuity Products changes to Variable Life and Variable Annuity
2. Health changes to Accident and Health or Sickness
3. Credit Products changes to Credit.

Erica Bailey opened the floor for feedback from the Producer Advisory Board.

Update regarding Producer Advisory Board Member Terms and Member Applications

Erica Bailey informed the Producer Advisory Board that Bulletin 21-14 was posted on our website for interested parties to apply to serve on the Producer Advisory Board. Applications are due June 30, 2021.

Existing Producer Advisory Board members that currently have an expired term received letters to submit new applications for reappointment, if interested.

Miscellaneous

In order to allow appropriate time for the board members to review the March 15, 2021 meeting minutes, March minutes will be review and approved during the September 14, 2021 board meeting.

Tentative Producer Advisory Board Meeting Dates

September 14, and December 7, 2021.

At 10:51 a.m. a motion was made to adjourn the meeting, seconded and the motion passed. The meeting was adjourned.